Sandhills Wireless is a small internet service provider operating in north central Nebraska and south central South Dakota. We provide service to primarily rural and tribal areas. Service is exclusively provided using either unlicensed or licensed light spectrum. We have been operating in the area since 2003 and provide service to over 350 customers one third of which have no other option.

In the past 6 months we have added 3.65GHz LTE equipment and started offering 25Mbps and higher packages to our customers using this band. We hope to be able to purchase PAL licenses for our coverage area to insure our ability to offer reliable high level service plans. The PAL is key to this as we have had to deal with a dramatic increase of consumer electronics operating in the unlicensed bands we currently use to offer our service.

The proposed changes to the CBRS NPRM which increase the license areas from census tracts to PEAs will drastically effect our ability to bid on the licenses in our area. The PEAs that contain our coverage area are orders of magnitude larger than our existing network, and the proposed change to license term length will in all likelihood price these licenses out of our reach.

The demographics of our customer base is lower income or below the poverty line so price sensitivity is critically import for us to be able to provide broadband service to our customers.

Sam Tetherow

Owner

Sandhills Wireless